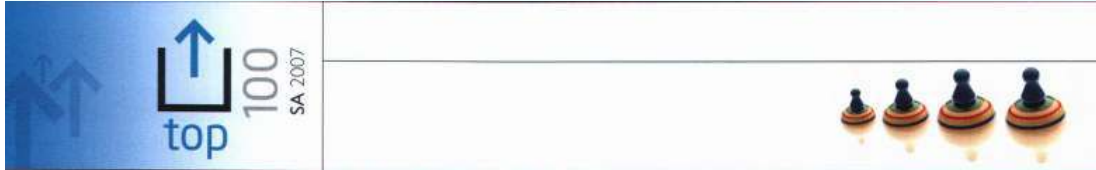




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Thursday 1/11/2007
Page: 34
Section: General News
Region: National Circulation: 3,000
Type: Magazines Business
Size: 1,037.76 sq.cms.
Published: Bi-monthly

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Company Name	Date Est.	Trading Name	Chief Executive	Head Office Location	Branch Locations	Industry Sector	Product Range/Type
Santos Limited	1954	Santos Limited	John Elice-Flint	Adelaide SA	Brisbane, Perth, Melbourne, Port Bonython, United States, Jakarta, Port Moresby	Mining & Resources	Crude Oil, Natural Gas, Gas Liquids, Ethane
Elders Australia Limited	1839	Elders	Greg Hunt	Adelaide SA	Approx 400 locations	Agriculture & Rural	Wool Broking & Processing, Livestock Broking & Trading, Supplies & Technical Support, Grain Accumulation, Drom & International Produce Marketing, Real Estate, Insurance, Wealth Management, Risk Management, Banking & Fina
ABB Grain Limited ~ #	1939	ABB Grain Limited	Michael Iwaniw	Adelaide SA	n/a	Agriculture & Rural	Grain Handling, Marketing, Financial Products & Barley Management
Hills Industries Limited	1945	See listing below	David Simmons	Adelaide SA	50+	Manufacturing & Distribution	Home & Hardware, Electronic Security & Entertainment, Building & Industrial
		Hills, Team Paly, Bailey, Oldfields Ladders, Kelso, K-Care, Kerry Equipment, Direct Alarm Supplies, Pacific Communications, Audio Telex, Creston Control Solutions, Hills					Equipment, Korvest, Easy Strut
Adelaide Brighton Limited	1882	Adelaide Brighton Limited	Mark Cheliew	Adelaide SA	All Australian States & Territories	Construction	Cement & Lime, Concrete & Aggregates, Concrete Produ
Statewide Superannuation Trust *	1986	Statewide Superannuation Trust	Frances Magill	Adelaide SA	n/a	Financial Services	Superannuation, Insurance & Banking
Scott Group of Companies	1952	Scott Transport & Various	Bruce Grubb	Mt Gambier SA	Australia Wide	Transport & Logistics	Transport Logistics
Adtrans Group Limited	1971	See listing below	Shaun Swift	Wayville SA	30 locations in SA, VIC & NSW	Automotive	New & Used Cars, Trucks, Parts & Service
		Adrian Brien Ford, Adrian Brien Hyundai, Adrian Brien Chrysler/Jeep, Adtrans Used Cars, Adtrans Truck Centre, Cornes Toyota, Cornes 4x4 Centre, Graham Cornes Used Cars, Rebel Ford, Reynella Hyundai, Stillwell Ford, Stillwell Ford Commercial Vehicles, Stillwell Hyundai, Stillwell International Trucks, Stillwell Kia, Stillwell Premium Vehicles, Stillwell Trucks Regency Park, Stillwell Trucks (Sydney), The Truck Centre, Whitehorse Truck Centre, Adtrans Truck Centre, Melbourne International Truck Centre, Adtrans Truck Centre & Melbourne Leaco					
Commercial Motor Vehicle Group # ~	1934	Commercial Motor Vehicle Group	Michael Crawford & David Crawford	Adelaide SA	SA & VIC	Automotive	Motor Vehicles, Trucks & Machinery
Shahin Enterprises Pty Ltd	1987	Peregrine Corporation	Fathi K Shahin	Kensington SA	SA, NSW, VIC, WA & QLD	Franchising & Distribution	Petrol, Car Washes, Tobacco, Food & Food Products
Beach Petroleum Limited	1961	Beach Petroleum Limited	Reg Nelson	Glenside SA	n/a	Mining & Resources	Oil & Gas
Ipswich Properties	1974	Drake Foodmarkets	Roger Drake	Adelaide SA	37 SA, 11 QLD	Food Retail	Supermarkets & Groceries
T & R Pastoral Pty Ltd # ~	1988	T & R Pastoral	Darren Thomas	Murray Bridge	Lobethal Australia	Meat Processing	Meat Products
Detmold Packaging Pty Ltd # ~	1948	Detmold Packaging	Alf Ianniello	Brompton SA	Adelaide, Sydney, Brisbane, Melbourne, Singapore, Indonesia, China and South Africa	Manufacturing	Paper & Cardboard Packaging
Envestra Limited	1997	Envestra	Ian Little	Adelaide SA	Melbourne & Brisbane	Energy	Natural Gas Distribution
Adelaide Bank Limited	1900	Adelaide Bank Limited	Jamie McPhee	Adelaide SA	QLD, NSW, VIC, WA	Financial Services	Mortgage Loans, Business Lending, Savings, Investments, Insurance Policies & Retirement Provisions.
McGuigan Simeon Wines Limited	1992	McGuigan Simeon Wines Limited	Dane Hudson	Parkside SA	Melbourne, Perth, Tasmania, Brisbane, Mildura & Griffith	Viticulture	Winemaking, Wine Marketing & Vineyard Management
Lifepan Funds Management +	1838	Lifepan Funds Management	Chris Wright	Adelaide SA	Melbourne, Sydney & Brisbane	Financial Services	Savings & Investments
Legend Corporation Limited	1989	Legend Performance & Technology	Bradley Dowe	Edwardstown SA	SA, VIC, WA & QLD	Manufacturing	Computer & Electrical Components
Badge Constructions	1983	Badge Constructions	Jim Whiting	Keswick SA	Perth & Brisbane	Construction	Design & Construction
ACHA Health # ~	1999	The Adelaide Community Healthcare Alliance	Alan Lane	Ashford SA	Bedford Park & North Adelaide SA	Healthcare	Hospital, Residential Aged Care & Community Services
Frank Agostino Nominces Pty Ltd # ~	1979	Agostino Mitsubishi	Frank Agostino	Nailsworth SA	Nailsworth, Elizabeth & Nuriootpa	Automotive	Motor Vehicles & Commercial & Private
Argo Investments Limited	1946	Argo Investments Limited	Rob Patterson	Adelaide SA	Sydney	Financial Services	Investment and financial services
Clear Light Investments # ~	1939	San Remo Macaroni	Maurice Crotti	Windsor Gardens SA	n/d	Food Manufacturing	Pasta & Related Foods
Hickinbotham Group	1954	Hickinbotham Homes & Stately Homes	Michael Hickinbotham	Hackney SA	n/a	Construction (Et Vignerons)	Residential Housing & Land Developments
Royal Automobile Association of South Australia Inc	1903	RAA	Ian Stone	Mile End SA	Mile End, Adelaide, Elizabeth, Daklands Park, Modbury, Morphett Vale, West Lakes, Broken Hill, Mount Gambier & Whyalla	Automotive Services	Emergency Roadside Assistance, Insurance, Security, Tour Travel, Motoring Services & Advocacy
Built Environs Pty Ltd	1987	Built Environs Pty Ltd	Bill Gill	Adelaide SA	n/a	Construction	Commercial Building, Civil & Mechanical Engineering
Bianco Building Supplies	1977	Bianco Building Supplies	Dario Fontanarosa	Newton SA	Gepps Cross & Newton	Construction	Construction Tools & Materials Supply
Penrice Soda Holdings Limited	2004	Penrice Soda Products Pty Ltd	Guy Roberts	Osborne SA	n/a	Manufacturing	Soda Ash & Sodium Bicarbonate
Coopers Brewery Limited	1862	Coopers Brewery	Tim Cooper	Regency Park SA	n/a	Manufacturing	Beer, Home Brew & Malt Extract
Internode Systems Pty Ltd & Agile Pty Ltd	1991 Internode Et 1997 Agile	Internode Systems Et Agile Communications	Simon Hackett	Adelaide SA	Sydney & Melbourne Broadband Internet Access, Wide Area Network Solutions, Business Continuity Solutions, Remote Access Services, Server Co-loc Corporate Messaging, Managed Web Hosting Services, Dedicated Web Hosting, Dial Up & ISDN Internet Connections, Voice Telephony Ser Domain Name Hosting & Permanent IP Carrier Net	Communications	See listing below.
Ahrens Group Pty Ltd	1906	Ahrens Group Pty Ltd	Stefan Ahrens	Sheoak Log SA	Adelaide, Sydney, Brisbane, NT, QLD	Construction Et Manufacturing	Industrial Building, Silos, Sheds, Material Handling
Booth Transport #	1936	Booth Transport	Brian Booth	Lonsdale SA	VIC, NSW, QLD,	Logistics	Transport, logistics services, warehousing, distribution
Community CPS Australia Limited ~	1958	Community CPS Australia Limited	Kevin Bengier	Adelaide SA	SA, NSW & ACT	Financial Services	Savings, Loans, Insurance & Financial Planning
Gerard Corporation # ~	2003	Gerard Corporation	Robert Gerard AO	Cavan SA	n/a	Manufacturing	Electrical, Cookware, Printing, Aluminium, Logistics Et W
Codan Limited	1959	Codan Limited	Michael Heard	Newton SA	China, India, United Kingdom Et United States	Communications/Technology	Communications and Broadcast Products
Candetti Constructions	1958	Candetti Constructions	Alexander Candetti	Keswick SA	SA, QLD Et VIC	Construction	Commercial, Industrial, Defence Et Mining Construction Sen
Sarah Group Pty Ltd	1961	Sarah Group	James Sarah Et Tim Sarah	Hindmarsh SA	5 SA	Construction	Commercial Construction
Maughan Thiem Automotive Pty Ltd	1912	Maughan Thiem Auto Services	Peter Thomas	Cheltenham SA	Hindmarsh & Mount Barker	Automotive	New & Used Cars Sales Et Finance Parts Service Et Crash Repairs
HPS Pharmacies	1979	HPS Pharmacies	Bruce Heal	Wayville SA	QLD, NSW, VIC, TAS	Pharmacy	Pharmaceuticals
Le Messurier Timber #	1854	Le Messurier	Donald Williams	Port Adelaide SA	VIC, WA Et NT	Construction	Wholesaler Et Importer of Timber Et Allied Building Produ
Samuel Smith Et Son	1849	Yalumba	Robert Hill Smith	Angaston SA	National, London Et Auckland	Viticulture	Fine Wine, Red , White, Sparkling Et Fortified
Mitchell Pty Ltd	2004	Mitchell Pty Ltd	David Mitchell Et Peter Mitchell	Salgaria SA	n/a	Manufacturing	Wool
Adelaide Airport Limited	1998	Adelaide Airport Limited	Phil Baker	Adelaide Airport SA	Parafield Airport	Transport	Airport Operators
VIP Home Services	1972	VIP Home Services	Shane Radbone	Richmond SA	n/a	Home Services	Cleaning Et Gardening
Australian Central Credit Union Limited	1967	Australian Central	Peter Evers	Adelaide SA	23 branches	Financial Services	Lending, Savings Et Investments
Gilbert Motors (Mount Barker Pty Ltd) # ~	1898	Gilbert Motors (Mount Barker Pty Ltd)	Grant Gilbert	Strathalbyn Et Adelaide SA	n/a	Automotive	New Et Used Cars Sales Et Finance Parts Service Et Crash Repairs
SA Liquor Distributors # ~	1987	SA Liquor Distributors	Phil Hallett	Torrensvalle SA	n/a	Beverages	Alcoholic Beverages
South Australian National Football League Inc	1877	SANFL	Leigh Whicker	West Lakes SA	n/a	Sport Et Recreation	Catering, Membership, Corporate Box, Arena Signage

Legend: (A) Participants are listed in revenue order where duly disclosed or evidenced
(B) # denotes unconfirmed revenue from qualitative research
(C) ~ denotes unconfirmed accuracy of reference source
(D) n/a denotes not applicable
(E) n/d denotes not wishing to disclose by participant and/or public record

(F) * Statewide Superannuation Trust has included member contributions as part of their revenue. Investment and other revenue was \$300,571,000
(G) Lifepan Funds Management includes retail sales results for National Pharmacies
(H) * Denotes used 2006 revenue due to company not willing to confirm 2007 revenue



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Top 100 SA 2007 Company Index

Retail or Wholesale Market	No. of Employees	Annual Revenue (approx)	% of Revenue from outside SA	Franchised Operations ?	Export - Regions	Est. Annual Export Vol.	Website
Wholesale	Approx 1600	\$2,800,000,000	80%	n/a	Asia	\$1,743,000,000	www.santos.com.au
Activity to Farmers our Branch work	4000	\$2,500,000,000	89%	Yes, Metropolitan Real Estate. Approx 200 Locations in all States and Elders Home Loans	Europe, Middle East, North & South America, North Asia & South East Asia	n/d	www.elders.com.au
Wholesale	800	\$1,250,000,000	n/d	No	Asia, New Zealand & United States	n/a	www.abb.com.au
Wholesale	3500	\$1,016,371,000	n/d	No	United Kingdom, Middle East & United States	n/d	www.hills.com.au
Wholesale	1300	\$799,500,000	70%	No	n/a	n/a	www.adbri.com.au
Wholesale	117	\$785,100,000	10%	No	n/a	n/a	www.statewide.com.au
Wholesale	1015	\$729,413,000	46%	n/d	n/a	n/a	www.scottstransport.com.au
Rail	889	\$637,092,000	37%	23 (SA) 6 (VIC) 1 (NSW)	n/a	n/a	www.adtrans.com.au
Wholesale	n/d	\$630,000,000	n/d	n/d	n/a	n/d	www.cmv.com.au
Rail	1272	\$576,841,000	2%	n/a	n/a	n/a	www.perecorp.com.au
Wholesale	80	\$566,800,000	70%	n/a	n/a	n/a	www.beachpetroleum.com.au
Rail	3000 SA and 4000 nationally	\$525,000,000	15%	No	n/a	n/d	www.drakefoodmarkets.com.au
Wholesale	Annual Revenue (approx) 1500	\$460,000,000	95%	No	Europe, Japan & US	n/d	www.tandri.com.au
Wholesale	1650	\$366,000,000	n/d	n/a	n/d	n/d	www.dtmold.com.au
Wholesale	475	\$340,000,000	65%	n/a	n/a	n/a	www.envestra.com.au
Wholesale	1151	\$335,463,000	57%	No	n/a	n/a	www.adelaidebank.com
Wholesale	700	\$287,000,000	95%	No	18 Countries	\$200,000,000	www.mswl.com.au
Rail	138	\$281,000,000	45%	No	n/a	n/a	www.lifeplan.com.au
Wholesale	300	\$200,000,000	90%	No	Asia & USA	\$50,000,000	www.legendcorp.com.au
Wholesale	130	\$194,000,000	54%	No	n/a	n/a	www.badge.net.au
Wholesale	2600	\$190,000,000	n/a	n/a	n/a	n/a	www.acha.org.au
Wholesale	n/d	\$189,000,000	n/d	n/d	n/d	n/d	www.agostino.com.au
Wholesale	14	\$161,700,000	n/d	No	n/a	n/a	www.argoinvestments.com.au
Wholesale	n/d	\$155,000,000	n/d	n/d	Europe	n/d	www.sanremo.com.au
Rail	n/d	\$153,000,000	Nil	No	n/a	Nil	www.hickinbotham.com.au
Rail	730	\$148,000,000	Nil	n/a	n/a	n/a	www.raa.net
Wholesale	220	\$138,607,000	20%	n/a	n/a	n/a	www.builtenviros.com.au
Wholesale	350	\$136,000,000	8%	No	Yes Asia, NZ & South America	\$300,000	www.bianco.com.au
Wholesale	225	\$134,231,000	72%	n/a	Asia, South Africa & Japan	\$20,948	www.penrice.com.au
Wholesale	115	\$134,000,000	55%	No	Canada, United States, United Kingdom, Europe, Japan, New Zealand & South East Asia	\$7,000,000	www.coopers.com.au
Wholesale	304	\$134,000,000	50%	No	n/a	n/a	www.internode.on.net & www.agile.com.au
Wholesale	250	\$133,600,000	55%	No	New Zealand & South Pacific	\$2,000,000	www.ahrens.com.au
Wholesale	n/d	\$130,000,000	n/d	No	n/a	n/a	www.boothtransport.com/
Rail	420	\$126,272,000	n/d	n/d	n/a	n/d	www.communityeps.com.au
Wholesale	300	\$126,000,000	n/a	n/a	n/a	n/a	www.gerardcorporation.com.au
Wholesale	347	\$121,600,000	99%	No	Worldwide	\$103,700,000	www.codan.com.au
Wholesale	70	\$120,000,000	25%	No	n/a	Nil	www.candetti.com.au
Wholesale	300	\$120,000,000	Nil	No	n/a	n/a	www.sarahgroup.com.au
Rail	155	\$110,000,000	5%	3 (SA)	n/a	n/a	www.maughanthiem.com.au
Rail	300	\$108,000,000	40%	Nil	n/a	n/a	www.hpspharmacies.com.au
Wholesale	n/d	\$102,000,000	n/d	n/d	n/a	n/d	www.lemessurier.com.au
Wholesale	405	\$100,000,000	75%	n/a	Worldwide	\$25,000,000	www.yalumba.com
Wholesale	200	\$100,000,000	95%	No	Asia, Europe & United States	\$95,000,000	www.michell.com.au
Wholesale	120	\$99,700,000	n/d	No	n/a	n/a	www.aal.com.au
Wholesale	52	\$92,000,000	90%	Yes	n/a	\$9,000,000	www.viphomeservices.com.au
Rail	550	\$88,500,000	30%	n/a	n/a	n/a	www.australiancentral.com.au
Wholesale	50	\$88,000,000	n/a	n/a	n/a	n/a	www.gilbertmotors.com.au
Wholesale	34	\$87,900,000	n/a	n/a	n/a	n/a	www.sald.com.au
Wholesale	1500	\$85,500,000	Nil	n/a	n/a	n/a	www.sanfl.com.au